



**INOVAtic**  
**NORDESTE**

Feira de Negócios e Congresso de Tecnologias  
da Informação e Comunicação

# **Cabos Submarinos: A oferta e o que vem pela frente A posição dos Stakeholders**

***Erick W. Contag | Executive Chairman***

***Fortaleza, Brasil – Marco 26, 2018***

## Plenty of new cable systems under development





# READY TODAY FOR TOMORROW



# AWARD WINNING SERVICE PROVIDER IN THE AMERICAS

## GlobeNet is Recognized with Frost & Sullivan's 2017 Latin American Company of the Year Award



99.99% of the world's Internet traffic is delivered via high speed and large bandwidth infrastructures. GlobeNet is an international wholesale telecommunications provider, offering Network, IP, IaaS and Security services supported by its 23,500 km. submarine cable system that connects the United States and Latin America. To ensure outstanding customer service, the company offers around-the-clock technical support in three languages (Spanish, English, and Portuguese). GlobeNet runs operations with local staff in five countries (the United States, Bermuda, Brazil, Colombia, and Venezuela) as a trusted business partner dedicated to enabling customer success at the global level.

“GlobeNet’s approach to submarine cable networks has given the company a distinguished place among carrier of carriers in Latin America. Based on its key network differentiators, its growing portfolio, diverse and growing customer base and strong financial performance, GlobeNet is well positioned to exceed industry networking and connectivity demands in 2017 and well beyond.”

Ignacio Perrone | Research Manager | Frost & Sullivan



## FROM CAPACITY

To a compelling  
portfolio of  
services



### NEUTRALITY

Unlike other wholesale carriers, we are independent, with no boundaries and a totally neutral approach



### WE OWN AND OPERATE

a state-of-the-art 23,500 km. fiber-optic system, highly scalable, with the lowest latency in the North to South America route and 99.99% service availability

**LEADING  
INTERNATIONAL  
INFRASTRUCTURE**  
provider in the Americas



### 18 INTERNATIONAL POPS IN STRATEGIC

locations (New York, Miami, Caracas, Bogotá, Rio de Janeiro, São Paulo, Fortaleza, Barranquilla, Manaus, etc.)



### WITH 100G NETWORKS

and an integrated and competitive portfolio of services, we ensure our customers are always connected today, and ready for the challenges of tomorrow

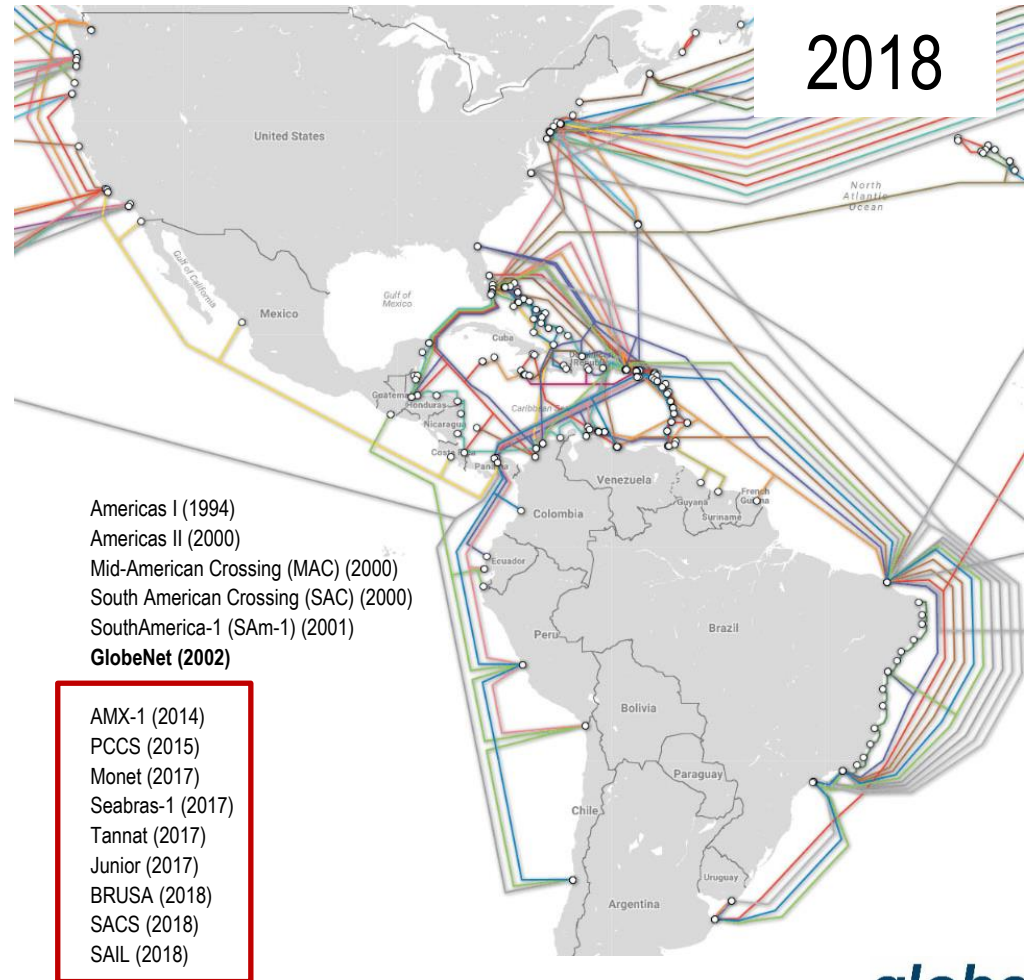
“Today the only constant is change, and the rate of change is increasing. Your competition is no longer the multinational corporation overseas, it’s now the guy or gal in the Silicon Valley or Mumbai garage using the latest online tools to design and cloud print their latest innovation.”

*Peter Diamandis | XPRIZE Foundation | Singularity University*



# Brazil is well served by Subsea Cables

Plenty of new cable systems under development



## A new epicenter for International Connectivity, Internet Exchange, and Innovation



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**Muito Obrigado!**

***Erick W. Contag***  
***Executive Chairman***

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